



TRINITYRAIL

Built to Deliver®

Trinity Industries, Inc.

- In business since 1933
- Public, NYSE: TRN
- 178 consecutive quarters of dividends
- \$4 Billion Assets as of 12/31/07
- \$3.8 Billion Revenues in 2007



Trinity Industries, Inc.



Rail Group

- Complete Portfolio of Railcar Designs
- Variety of Leasing Options and Management Service Offerings.



Construction Products Group

- Leading Regional Producer of Concrete, Aggregates and Asphalt.
- Only Full-Line U.S. Manufacturer of Highway Guardrail and Crash Cushions



Energy Equipment Group

- Leading Manufacturer of Structural Wind Towers
- Large Container Manufacturer



Inland Barge Group

- Largest Inland Barge Manufacturer

TrinityRail Overview



- Railcar Leasing Company
- Leading Railcar Manufacturer
- Railcar Repair Services
- Dedicated Field Service Support
- Fleet Management Services for 85,000 railcars

TrinityRail Asset Management Solutions™ -

T-RAMS®

Trinity provides online applications enabling shippers to better manage their rail assets and product inventories

- Track and Trace
- Fleet Analysis/Analytics
- Loaded Shipment, Diversion Management, Empty Car Management
- Vendor Managed Inventory
- Yard Management
- Remote Monitoring



Ethanol Transportation

- 180,000 railcar loads shipped in 2007 or 82% (per AAR)
- 75% to 80% manifest shipments today
- Today empty tank cars return to source of the last loaded movement
 - Incurs the most empty miles; inefficient use of asset



New Solutions for Ethanol Transportation

“Virtual Rail Pipeline” – Fleets of unit trains transporting highly repetitive/consistent volumes of ethanol replicating pipelines.



TrinityRail Virtual Pipeline

TrinityRail:

- Provides cars
- Coordinates logistics
- Charges on a cost per gallon or barrel basis
- Provide web based track and trace capabilities
- Assists in developing unit train destinations



Virtual Rail Pipeline: Benefits

Benefits to Shippers

- More Flexibility
- Increased capacity without capital investment
- Ability to focus on core business
- Reduced fleet management costs

Benefits to Railroads

- Reduced handling and switching
- Reduced car storage
- Reduction in manifest traffic

New Solutions for Ethanol Transportation

“Railcar Pooling” – The logistics of a homogeneous fleet of ethanol cars managed to optimize asset productivity.



Traditional Ethanol Shipments

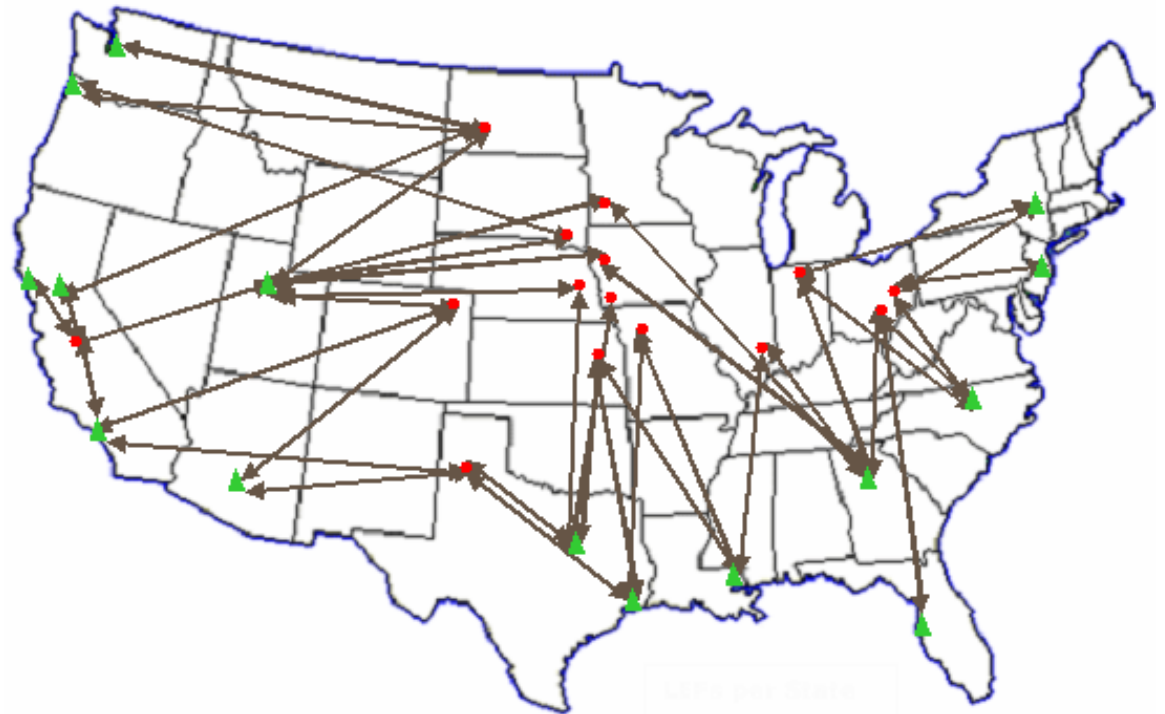
- Empty cars return to origin
- Requires more cars
- Costly and inefficient use of assets



Example shows railcar movement between origin and destination.

Railcar Pool

- Reduced empty car miles
- Reduced size of ethanol railcar fleet
- Improved asset utilization



Example shows railcar movements for ethanol pool.

● ORIGIN

▲ DESTINATION

Railcar Pool: Benefits

Benefits to Shippers

- Can use existing fleet
- Increased capacity
- Reduced empty car miles
- Web based bulletin board to request needed cars or sublease cars
- Improved asset utilization

Benefits to Railroads

- Reduced manifest traffic
- Reduced handling, storage and switching
- Improved yard dwell times
- Flexible yard distribution of empty loads



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